



# Dominican Republic Trip to Paradise Challenge Official Rules U.S.

Travel back in time while wandering through cobblestone streets and taking in pristine white sandy beaches surrounded by turquoise waters. Whether it's cascading waterfalls, scuba diving, or oceanside golfing, the Dominican Republic has it all! Keep sharing the products you love and earn a trip to see it!

## OFFICIAL RULES

The Ready to Grow: Dominican Paradise Incentive is sponsored by Young Living Essential Oils, LC, located at 1538 W. Sandalwood Drive, Lehi, UT 84043; Young Living Canada, ULC, located at Unit 142, 701 – 64 Avenue SE Calgary, AB T2h 2C3; Young Living Mexico S De RL de CV, located at Paseo de la Reforma 243, Piso 9 Col. Cuauhtémoc, Del. Cuauhtémoc C.P 06500 CDMX; Young Living Ecuador Cia, LTDA, located at Av. Joaquín Orrantía, Centro Comercial Mall del Sol, Torre A, 5to piso, Oficina 512, Guayaquil – Ecuador 090513; Young Living Colombia, S.A.S, located at Carrera 13 # 93 – 35 Bogotá DC – Colombia 110221; Young Living Costa Rica S.R.L., located at Condominio Industrial Indupark, 200 mts Oeste del Centro de Distribución de Wal-Mart, Calle Los Llanos, El Coyol, Alajuela, and Costa Rica.

The Ready to Grow: Dominican Paradise Incentive is open to eligible Young Living Brand Partners who (i) are at least 18 years of age in the U.S., those who have reached the age of majority in their province of residence in Canada, and those who have reached the age of majority in their country of residence (in Mexico, Ecuador, Colombia, Costa Rica, Panama, and the Cayman Islands) as of July 1, 2023; (ii) have their primary address in the U.S., Canada, Mexico, Ecuador, Colombia, Costa Rica, Panama, or the Cayman Islands; and (iii) are in good standing with Young Living.

Brand Partners who rank Gold and below in the U.S., Canada, Mexico, and Latin America (Costa Rica, Colombia, Ecuador, Panama, and the Cayman Islands) markets can participate, but the highest rank achieved must be Gold or below. If a Brand Partner ranks above Gold during the incentive, they are still qualified to earn the trip, but they can't start at a higher rank than Gold or have achieved a higher rank previously. The eligibility period starts July 1, 2023, and will go through December 31, 2023.

### TIER 1

#### Prize for earning a minimum threshold of 125 points:

(20 spots for the U.S., 2 spots for Canada, 2 spots for Mexico, and 1 spot for Latin America, including Ecuador, Costa Rica, Columbia, Panama, and the Cayman Islands)

Approximate value: (COST IN USD Coming Soon!)

- Round-trip economy airfare for the qualifier and one adult guest
- One room at (Coming soon!)
- Choice of select excursion for two\*
- Exclusive VIP perks, including arrival amenities and a special gift



# Dominican Republic Trip to Paradise Challenge Official Rules

## TIER 2

### Prize for earning a minimum threshold of 70 points:

(50 spots for the U.S., 4 spots for Canada, 4 spots for Mexico, and 2 spots for Latin America, including Ecuador, Costa Rica, Columbia, Panama, and the Cayman Islands)

Approximate value: (COST IN USD Coming Soon!)

- Round-trip economy airfare for the qualifier and one adult guest
- One room at (Coming soon!)
- Choice of select excursion for two\*

## TIER 3

### Prize for earning a minimum threshold of 40 points:

(200 spots for the U.S., 6 spots for Canada, 6 spots for Mexico, and 3 spots for Latin America, including Ecuador, Costa Rica, Columbia, Panama, and the Cayman Islands)

Approximate value: (COST IN USD Coming Soon!)

- Round-trip economy airfare for the qualifier
- One room at (Coming soon!)
- Choice of select excursion for one\*

\*Excursion options will be available when the final details are sent to the qualifiers.

## TIER 4

### Prize for earning a minimum threshold of 25 points:

(180 spots for the U.S., 8 spots for Canada, 8 spots for Mexico, and 4 spots for Latin America, including Ecuador, Costa Rica, Columbia, Panama, and the Cayman Islands)

Approximate value: (COST IN USD Coming Soon!)

- Exclusive business-building tech package, details coming soon!

## How do you earn points for the Dominican Republic trip?

You can earn points by completing one or more of the following actions:

### 1 point:

- **Share:** Sell 100+ PV to a new enrolling Customer or Brand Partner with an order on Loyalty Rewards.
- **Retention:** When your enrolled Customer or Brand Partner places their second consecutive Loyalty Rewards order of 100+ PV within the promotional period.

### 3 points:

- **Retention:** When your enrolled Customer or Brand Partner places their third consecutive Loyalty Rewards order of 100 PV within the promotional period.
- **Maintain personal rank advancement:** Earn 3 additional points if you maintain your new rank advancement the following month after achieving it within the incentive time frame.

### 5 points:

- **Personal rank advancement:** Earn 5 points for each new rank you achieve during this qualification period.
- **Enrollee rank advancement:** Earn 5 points for each personally enrolled Brand Partner who advances in rank during this qualification period.

Young Living will not be held responsible if achievement or delivery of a reward is prevented or delayed due to any of the following: out-of-stock products, strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency or department of the United States of America and local authorities in the countries on this



# Dominican Republic Trip to Paradise Challenge Official Rules

promotion), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, epidemic or pandemic, or other causes that are reasonably beyond the control of Young Living.

By participating in the Ready to Grow: Dominican Paradise Incentive and accepting an incentive and/or reward, you consent to the use of your name, address (city and state/province of residence), voice, and statements relating to the Ready to Grow: Dominican Paradise Incentive and Young Living, and photographs or other likeness without further compensation, notification, or permission, in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

Young Living and its affiliates, subsidiaries, and parent companies are not responsible for any inaccuracies in information that may be used in the Ready to Grow: Dominican Paradise Incentive, for any technical or human error that may occur in the processing of orders, including data entered by you, any miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected orders. Any compromise to the fair and proper conduct of the Ready to Grow: Dominican Paradise Incentive related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Ready to Grow: Dominican Paradise Incentive may result in the termination, amendment, or modification of the entire Ready to Grow: Dominican Paradise Incentive or a portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any order of any Brand Partner whom Young Living believes has attempted to tamper with or impair the administration, security, or fairness of the Ready to Grow: Dominican Paradise Incentive or to disqualify any Brand Partner who acts in a non-sportsmanlike manner or with the intent to threaten or harass any other person.

By participating in the Ready to Grow: Dominican Paradise Incentive, you waive all rights to claim punitive, incidental, and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Ready to Grow: Dominican Paradise Incentive, acceptance, possession, and/or use of a reward. All causes of action arising out of or in connection with the Ready to Grow: Dominican Paradise Incentive or any reward awarded shall be resolved individually, without resorting to any form of class action.

Each reward recipient will be responsible for all applicable taxes on his or her reward, whether or not the reward is used, unless he or she refuses to accept a reward at the time it is presented. Where applicable, the recipient will have the fair market value of the accepted reward reported on an applicable tax form (e.g., a Form 1099-MISC in the USA or Form T4A in Canada). If aspects of a reward change outside the control of Young Living, or if, for any reason, all or any portion of a reward is or becomes unavailable, Young Living will not be liable or responsible for any such changes and reserves the right to substitute a reward of equivalent or greater value at Young Living's sole and absolute discretion. No transfer of a reward to a third party is permitted. No cash substitutions will be offered for non-cash rewards. By accepting a reward, the recipient agrees that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of a reward or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. Where applicable, any qualification subsidy will be reported as income on the recipients' annual 1099 form (or other applicable tax form in your market). If applicable, reward recipients will be responsible for paying all taxes on subsidy or subsidies granted by Young Living. The Ready to Grow: Dominican Paradise Incentive is void where prohibited by law. Brand Partners who participate and qualify will be subject to auditing or verification of their records relating to their participation in the Ready to Grow: Dominican Paradise Incentive.

By participating in the Ready to Grow: Dominican Paradise Incentive, you (i) acknowledge compliance with these Ready to Grow: Dominican Paradise Incentive rules, including all eligibility requirements; (ii) warrant that any information you provide in connection with the Ready to Grow: Dominican Paradise Incentive is true and accurate; and (iii) agree to be bound by the decisions of Young Living, which shall be final and binding in all matters relating



# Dominican Republic Trip to Paradise Challenge Official Rules

to the Ready to Grow: Dominican Paradise Incentive. Brand Partners who do not comply with these Ready to Grow: Dominican Paradise Incentive rules and Young Living's Policies and Procedures are subject to disqualification.

Young Living reserves the right in its sole discretion to cancel, modify, or suspend the Ready to Grow: Dominican Paradise Incentive at any time, with or without notice, for any reason or no reason.

The Ready to Grow: Dominican Paradise

Incentive is subject to all applicable federal, state, provincial, municipal, and local laws. All issues and questions concerning the construction, validity, interpretation, and enforceability of these Ready to Grow: Dominican Paradise Incentive rules or the rights and obligations of participants and Young Living in connection with the Ready to Grow: Dominican Paradise Incentive shall be governed by and construed in accordance with the substantive laws of the State of Utah for Brand Partners in the United States without regard to conflicts of law principles. All participants in the United States consent to the jurisdiction and venue of the federal, state, and local courts of Utah. For Brand Partners residing in the participating countries listed above, the applicable substantive laws and courts will be those registered under the Brand Partner Agreements in their jurisdiction.

In the event of any conflict with any Ready to Grow: Dominican Paradise Incentive details contained in these the Ready to Grow: Dominican Paradise Incentive rules and Ready to Grow: Dominican Paradise Incentive details contained in other materials (including, without limitation, any point of sale, online, or print advertising), the details of the Ready to Grow: Dominican Paradise Incentive as set forth in these Ready to Grow: Dominican Paradise Incentive rules shall prevail.

The invalidity or unenforceability of any provision of these Ready to Grow: Dominican Paradise Incentive rules shall not affect the validity or enforceability of any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Ready to Grow: Dominican Paradise Incentive rules shall otherwise remain in effect and be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.



# Ready to Grow: Dominican Paradise FAQ U.S.



## QUALIFICATION PERIOD AND DETAILS

**Q. What is the qualification period for the Ready to Grow: Dominican Paradise incentive trip?**

A. The qualification period begins July 1, 2023, at 12 a.m., MT, and ends December 31, 2023, at 11:59 p.m., MT.

**Q. What markets can participate in this incentive?**

A. The following markets can participate in the Ready to Grow: Dominican Paradise incentive trip: U.S., Canada, Mexico, and Latin America: Panama, Cayman Islands, Costa Rica, Colombia, and Ecuador.

**Q. What ranks am I competing with for one of the grand prize tiers in the Ready to Grow: Dominican Paradise incentive?**

A. You will be competing against Brand Partners with a rank of Gold or below in participating markets.

**Q. What Brand Partner ranks can participate in the Ready to Grow: Dominican Paradise incentive?**

A. Brand Partners who have not ranked higher than Gold can participate in the Ready to Grow: Dominican Paradise incentive.

**Q. Is the rank of Gold and below determined by the highest achieved rank as of June 30th 2023 or current paid as rank?**

A. To qualify for any of the Ready to Grow: Dominican Paradise tier 1-4 prizes, Gold must be your highest achieved rank.

**Q. If I rank above Gold during the incentive period, can I still qualify for one of the grand prizes?**

A. Yes, as long as you were Gold or below on July 1, 2023, and have not previously ranked higher than Gold, you can qualify for one of the grand prizes.

**Q. Can any type of reactivation count toward points for the Ready to Grow: Dominican Republic incentive trip?**

A. No, only newly enrolling Brand Partners and/or Customers count toward the incentive trip.

**Q. Do reactivating Brand Partners or Customers who place a 100 PV loyalty order count toward points for the incentive trip?**

A. No, only new personally enrolled Brand Partners or Customers count toward points for the incentive trip.

**Q. If a new Brand Partner or Customer enrolls with ShareYL and it makes their 100 PV order drop to 90 PV, will their enrollment still count for points?**

A. Newly enrolling Brand Partners or Customers who use the ShareYL code to get 10 percent off will still qualify as long as their loyalty order is at least 100 PV prior to the discount.



# Ready to Grow: Dominican Paradise FAQ

## GRAND PRIZE TIERS

### Q. What are the grand prizes for the Ready to Grow: Dominican Paradise incentive trip?

A. The grand prizes for the Ready to Grow: Dominican Paradise incentive trip are broken down into four tiers:

#### Tier 1: 1-25

- 25 qualifiers + 1 guest
  - U.S.: 20
  - CA: 2
  - MX: 2
  - Latin America (Ecuador, Costa Rica, Colombia, Panama, and Cayman Islands): 1
- Minimum threshold for points to qualify: 125
- Round-trip economy airfare for two
- One room at [Coming soon!]
- Select excursions for two
- Exclusive VIP perks
- Approximate retail value:
  - USD: Coming soon!

#### Tier 2: 26-85

- 60 qualifiers + 1 guest
  - U.S.: 50
  - CA: 4
  - MX: 4
  - Latin America (Ecuador, Costa Rica, Colombia, Panama, and Cayman Islands): 2
- Minimum threshold for points to qualify: 70
- Round-trip economy airfare for two
- One room at [Coming soon!]
- Select excursions for two
- Approximate retail value:
  - USD: Coming soon!

#### Tier 3: 86-300

- 215 qualifiers
  - U.S.: 200
  - CA: 6
  - MX: 6
  - Latin America (Ecuador, Costa Rica, Colombia, Panama, and Cayman Islands): 3
- Minimum threshold for points to qualify: 40
- Round-trip economy airfare
- One room at [Coming soon!]
- Select excursions for one
- Approximate retail value:
  - USD: Coming soon!

#### Tier 4: 301-500

- Prize: Tech package (Details coming soon.)
  - 200 qualifiers
  - U.S.: 180
  - CA: 8
  - MX: 8
  - Latin America (Ecuador, Costa Rica, Colombia, Panama, and Cayman Islands): 4
- Minimum threshold for points to qualify: 25 points
- Approximate retail value:
  - USD: Coming soon!

## POINT DETAILS AND BREAKDOWN

### Q. Is there a minimum requirement for points to earn one of the grand prize tiers?

A. Yes, each tier has a minimum point requirement to earn that prize:

- Tier 1: 125 points
- Tier 2: 70 points
- Tier 3: 40 points
- Tier 4: 25 points

### Q. How do I earn points toward one of the Ready to Grow: Dominican Paradise grand prizes?

A. You can earn points by completing one or more of the following actions:



# Ready to Grow: Dominican Paradise FAQ

## 1 point:

- **Share:** Sell 100+ PV to a new enrolling Customer or Brand Partner with an order on Loyalty Rewards.
- **Retention:** When your enrolled Customer or Brand Partner places their second consecutive Loyalty Rewards order of 100+ PV within the promotional period.

## 3 points:

- **Retention:** When your enrolled Customer or Brand Partner places their third consecutive Loyalty Rewards order of 100 PV within the promotional period.
- **Maintain personal rank advancement:** Earn 3 additional points if you maintain your new rank advancement the following month after achieving it within the incentive time frame.

## 5 points:

- **Personal rank advancement:** Earn 5 points for each new rank you achieve during this qualification period.
- **Enrollee rank advancement:** Earn 5 points for each personally enrolled Brand Partner who rank advances during this qualification period.

## Enrollment qualifications:

### Retention:

**Q. If I sold products to a newly enrolled Customer or Brand Partner prior to the incentive period and they place a second consecutive loyalty order, will I earn the point for that Customer or Brand Partner?**

A. No, you will earn points only for your sales to Customers or Brand Partners whom you enroll during the incentive period.

### Rank advancement:

**Q. If I rank advance and maintain that new rank to earn 3 additional points, will I continue to earn 3 points each month that I maintain that rank?**

A. No, once you earn 3 points for one month of maintaining your rank advancement, you will not receive 3 additional points monthly for maintaining that rank.

**Q. If I advanced in rank and earned 3 points and the next month I drop back down in rank, if I were to rank advance back to that rank, would I earn 3 points again?**

A. No, there are no points given for re-ranking during this incentive period.

**Q. If I rank above Gold during the promotional period, can I still qualify for the trip to the Dominican Republic?**

A. Yes, as long as you were Gold or below on July 1, 2023, you can qualify for the trip to the Dominican Republic.

**Q. What happens if I am at the top of the leaderboard for my market but do not meet the minimum point requirement to earn one of the tiers at the end of the incentive?**

A. Someone who is on the leaderboard for their market but does not meet the minimum point requirement will forfeit their prize and it will go to the next leader in line.

**Q. Are all participating markets held to the same minimum point requirement to earn one of the grand prizes?**

A. Yes, all markets will follow the same minimum point requirements, regardless of standings on the leaderboard. You must hit the minimum point threshold to qualify for each tier of the incentive.



# Ready to Grow: Dominican Paradise FAQ

## TRIP DETAILS

**Q. When is the Dominican Republic incentive trip?**

A. The details of the Dominican Republic portion of the promotion will be announced in additional communications at a later date.

**Q. If I qualify for the grand prize trip to the Dominican Republic but am unable to go on the dates that are set, do I have the option to change the dates?**

A. No, if you are unable to attend the grand prize trip during its scheduled dates, you will forfeit your spot.

**Q. If I qualify for one of the top three tiers but am unable to attend, can I opt for the tier 4 reward instead?**

A. No, the prizes cannot be adjusted or swapped in the event that you are unable to attend.

**Q. If I qualify for one of the top three tiers but am unable to attend, can I gift my spot to a friend or family member?**

A. No, the prizes are not transferable. If you are unable to attend, you will forfeit your place on the leaderboard, and the next person in line will move into your place.

## POINT DETAILS

**Q. If a Brand Partner in my downline advances in rank and is located in an international or Not For Resale (NFR) market, will their advancement still count toward my Ready to Grow: Dominican Paradise incentive points?**

A. One of the ways you can earn points for the Ready to Grow: Dominican Paradise incentive trip is when a personally enrolled Brand Partner—based on your current commission structure of downline Brand Partners within your sales organization whose purchases are commissionable to you in that month—achieves a new paid-as rank. This includes Brand Partners in international and NFR markets.

**Q. When calculating points based on rank advancement, what does “current commission structure” mean?**

A. Your current commission structure is the set of all Brand Partners in your sales organization whose purchases are commissionable to you in that month.

**Q. Can NFR Brand Partners participate in the Ready to Grow: Dominican Paradise incentive trip?**

A. The incentive trip is open to all Brand Partners who have a primary billing address in the U.S., Canada, Mexico, Panama, Grand Cayman, Costa Rica, Colombia, or Ecuador listed on their Brand Partner account and proof of citizenship in one of those countries.

**Q. Do my sales to a new enrollee have to be in the same country as me to count for points?**

A. No, it's not dependent on the enrollee's market/location. You as the enroller must have a primary billing address and proof of citizenship in one of the following countries: U.S., Canada, Mexico, Panama, Grand Cayman, Costa Rica, Colombia, or Ecuador.

**Q. How long do I have to report an issue with my points?**

A. You will have 30 days from when you've earned your points to report any discrepancies you may see. After that time period, points cannot be changed. Points earned in December need to be reported no later than January 3.





# Ready to Grow: Dominican Paradise FAQ

## **Q. When will I see my points in the Virtual Office tracker?**

A. You will see your points within 24–48 hours, with the exception of rank points, which will be added toward the end of the following month after commissions are finalized.

## **Q. Can NFR Brand Partners participate in the Ready to Grow: Dominican Paradise incentive?**

A. The incentive trip is open to all Brand Partners who have a primary billing address in the U.S., Canada, Mexico, Panama, Grand Cayman, Costa Rica, Colombia, or Ecuador listed on their Brand Partner account and proof of citizenship in one of those countries.

## **Q. Does a sale to a new enrollee have to be placed at the time of enrolling?**

A. For their purchase to count toward your Ready to Grow: Dominican Paradise points, your newly enrolled Customer or Brand Partner has 35 days from the date of enrollment to place their first qualifying sales order. The cut-off for orders to count for points will be December 31, 2023, at 11:59 p.m., MT.

## **Q. What qualifies as a first-time Loyalty Rewards order?**

A. Ready to Grow: Dominican Paradise points are awarded when you sell products to a new, personally enrolled Customer or Brand Partner during the promotional period and they place their first order on Loyalty Rewards with at least 100 PV.

## **Q. Do I have to be a Young Living Brand Partner to qualify for any of the enrollment or grand prize tiers?**

A. Yes, to qualify for any of the Ready to Grow: Dominican Paradise incentives or prizes, you must be an active Young Living Brand Partner in good standing.

## **Q. Do I have to achieve a certain rank to qualify for the grand prize trip?**

A. No, you do not have to hit a certain rank to qualify for any of the grand prize tiers; however, you must be at Gold or below at the start of the incentive period, July 1, 2023.

## **Q. If someone is placed under my organization from the placement program, will I earn the points?**

A. No, you will earn points only for sales to personally enrolled members. You will not earn points from members placed in your organization from the placement program.

## **Q. If someone is placed under my organization from the placement program, then they place their second loyalty order, would I qualify for the 3 points if it's a qualifying order?**

A. No, you will earn points only for sales to personally enrolled Customers or Brand Partners. You will not earn points from Customers or Brand Partners placed in your organization from the placement program.

## **Q. Are there points for re-ranking?**

A. No points will be given for re-ranks, only for rank advancements for yourself and your enrollees.

## **Q. Can participants transfer points for the Ready to Grow: Dominican Paradise incentive trip to another person?**

A. No, participants cannot transfer points to another person. Points cannot be redeemed for any other Young Living event, program, or product.

## **Q. If an order is returned, will points be earned for the Ready to Grow: Dominican Paradise incentive trip?**

A. Any product returns or exchanges may result in a forfeiture of the corresponding points earned for the Ready to Grow: Dominican Paradise incentive trip.



# Ready to Grow: Dominican Paradise FAQ

**Q. Do points earned for the Ready to Grow: Dominican Paradise incentive trip have any cash value or Loyalty Rewards point value?**

A. Points earned have no cash value and cannot be redeemed or refunded as such. All points expire after the promotion period ends. Points cannot be redeemed for any other Young Living event, program, or product, including Loyalty Rewards.

**Q. Am I eligible for a prize if I turn 18 during the promotion period?**

A. The promotion is open to active members who are in good standing with Young Living and who will be 18 years of age or older or the majority age in their jurisdiction as of July 1, 2023.

**Q. Who can I bring as my guest?**

A. Your guest can be anyone of your choosing who is at least 18 years of age. Please note that infants and children under the age of 18 are not permitted to attend the event as guests.

**Q. Can I bring more than one guest on the Ready to Grow: Dominican Paradise trip with me?**

A. If winners would like to bring more than one guest on the trip, they may do so at their own cost. Any additional guest lodging, transportation, activities, meals, and other event logistics will not be provided by Young Living and must be arranged by the winner. If additional rooms are required, they must be requested by emailing [events@youngliving.com](mailto:events@youngliving.com); availability will be assessed, and we will inform the winner if the request can be accommodated. Please be advised that all event activities, meals, excursions, transportation, etc., are for qualifiers and their registered guest only.

**Q. If I move to a different country during the promotion, will I be eligible to receive a prize?**

A. For the duration of the promotion, participants are assigned to the market corresponding to their initial country of residence, as listed on their Young Living Brand Partner account at the time the promotion period begins.

**Q. How will Young Living select winners in the event of a tie?**

A. In the event of a tie for any of the grand prize rewards, the winner will be selected based on the highest Organization Group Volume (OGV) points growth during the contest period.

**Q. Will my upline and I be receiving points from the same downline members? How can I win the contest when my upline is receiving the same downline rank advancement points I receive?**

A. The Ready to Grow: Dominican Paradise incentive trip is based on your personal efforts in building your business. This means that your upline will not receive any Ready to Grow: Dominican Paradise points for your efforts, with the exception of you personally advancing your own Brand Partner rank during the promotion.

## LEADERBOARD DETAILS

**Q. When will the Ready to Grow: Dominican Paradise leaderboard be accessible?**

A. The leaderboard will go live in August and will be accessible through the Virtual Office until December 31, when it will be taken down to be reviewed before results are announced.

**Q. Where can I see the leaderboard and my earned points?**

A. You can see the leaderboard in your Virtual Office.

**Q. If I am participating with other markets, will they be included in my leaderboard?**

A. Yes, but you will have the ability to filter to your specific market.



# Ready to Grow: Dominican Paradise FAQ

## WINNER AND ANNOUNCEMENT DETAILS

### Q. When will the winners of the grand prizes be announced?

A. The Brand Partner grand prize winners will be announced in mid-January 2024, subject to change. Please stay tuned for additional dates and details.

### Q. When will I be notified if I qualify for a Ready to Grow: Dominican Paradise grand prize?

A. Winning participants will be notified in mid-January 2024, once all point auditing has been completed. Please stay tuned for a final announcement date.

### Q. How will I be notified if I qualify for the Ready to Grow: Dominican Paradise grand prize?

A. Qualifiers will be emailed in mid-January 2024 if they qualify. Please make sure you are opted in to receive Young Living emails. If you're not receiving Young Living emails you will need to visit: <http://yl.youngliving.com/YL-preferences-2.html> and select to opt back in for "Products and promotions emails."

### Q. Can I qualify for more than one of the grand prizes?

A. No, you can qualify for only one of the grand prizes if all criteria are met.

### Q. If I qualify for tier 4 and some people in the top 300 cannot attend the trip, is there a chance I could be bumped up to tier 3 to go on the trip?

A. No, only the top 300 will be eligible to go on the trip to the Dominican Republic. There will be no shifts if someone cannot attend the trip.

## PRIZES

### Q. What is included in the tier 4 grand prize tech package?

A. Coming soon!

### Q. When will I receive my tier 4 grand prize?

A. We will ship you your tier 4 reward after the winners are finalized. This means your reward can ship anywhere from mid-January to the end of February.

### Q. What will I be taxed on when I earn a prize?

A. Reward winners residing in the United States or Canada will be issued a respective Form 1099 or T4A reporting the fair market value of their reward as taxable income. For Latin America markets, reporting for the fair market value of the prize will be applied to your taxable income, based on the local regulations in your country of residency.

### Q. I see that the communications are referring to Golds and below. If I am ranked Platinum or above, can I qualify for this trip or any other incentive tied to the Ready to Grow: Dominican Paradise incentive?

A. While the Ready to Grow: Dominican Paradise incentive is aimed at Golds and below; there will be an opportunity for Platinums and above to participate. More details to come.



# Ready to Grow: Dominican Paradise FAQ

## INCOME DISCLOSURE STATEMENT

The Brand Partner sales earnings disclosed are potential gross earnings and not net of other business expenses and not necessarily representative of the actual income, if any, that a Brand Partner can or will earn through the Young Living Sales Compensation Plan. A Brand Partner's earnings will depend on individual diligence, work effort, sales skill, and market conditions. Young Living does not guarantee any income or rank success. See the Income Disclosure Statement for detailed earnings information per rank.

